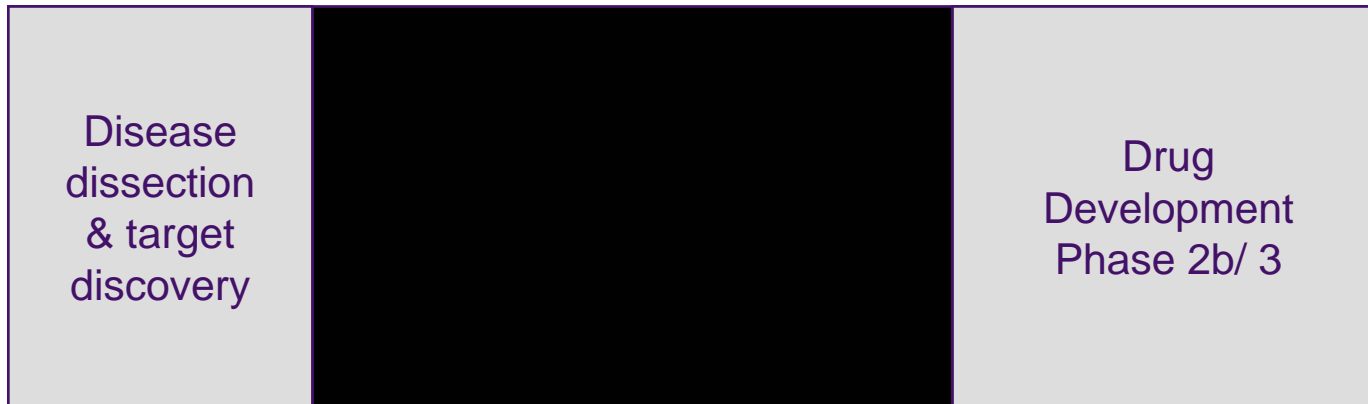


The black box of drug discovery and development- what goes on between having an idea and getting a new drug approved.

Anthony G Quinn MD PhD, FRCP
VP & Head of Discovery Medicine
Roche Palo Alto

The Drug Discovery & Development Process

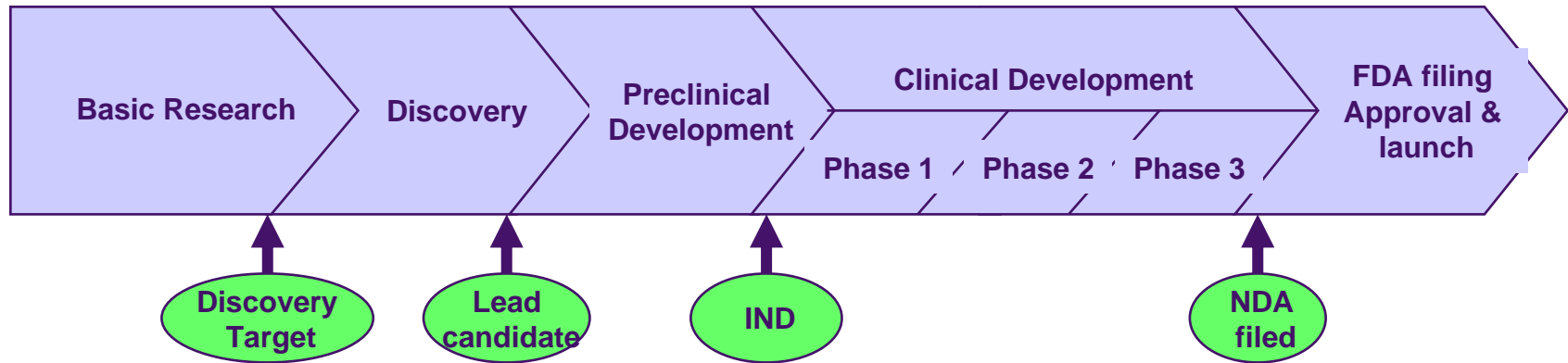


Outline of presentation

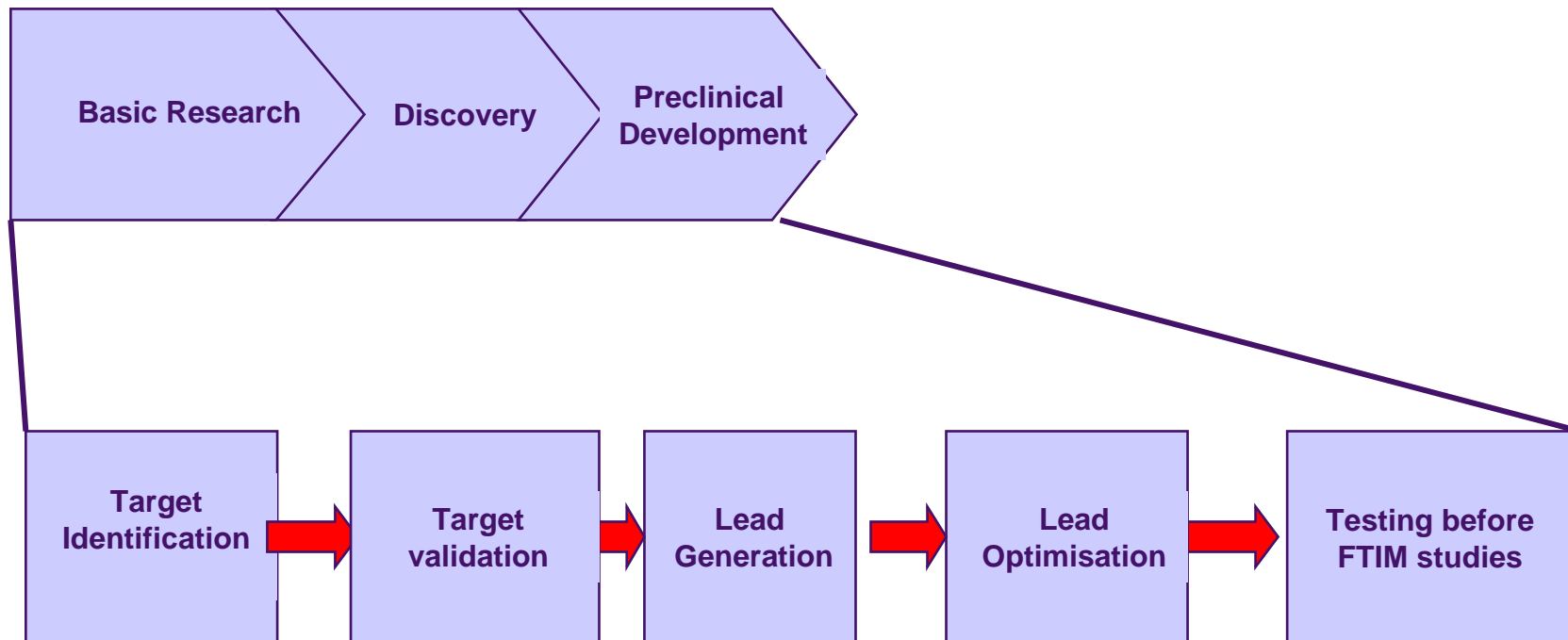


- The drug discovery & development process
- Finding the right molecule
- Progressing a candidate drug from research into humans

Overview of the drug discovery and development process



The beginning

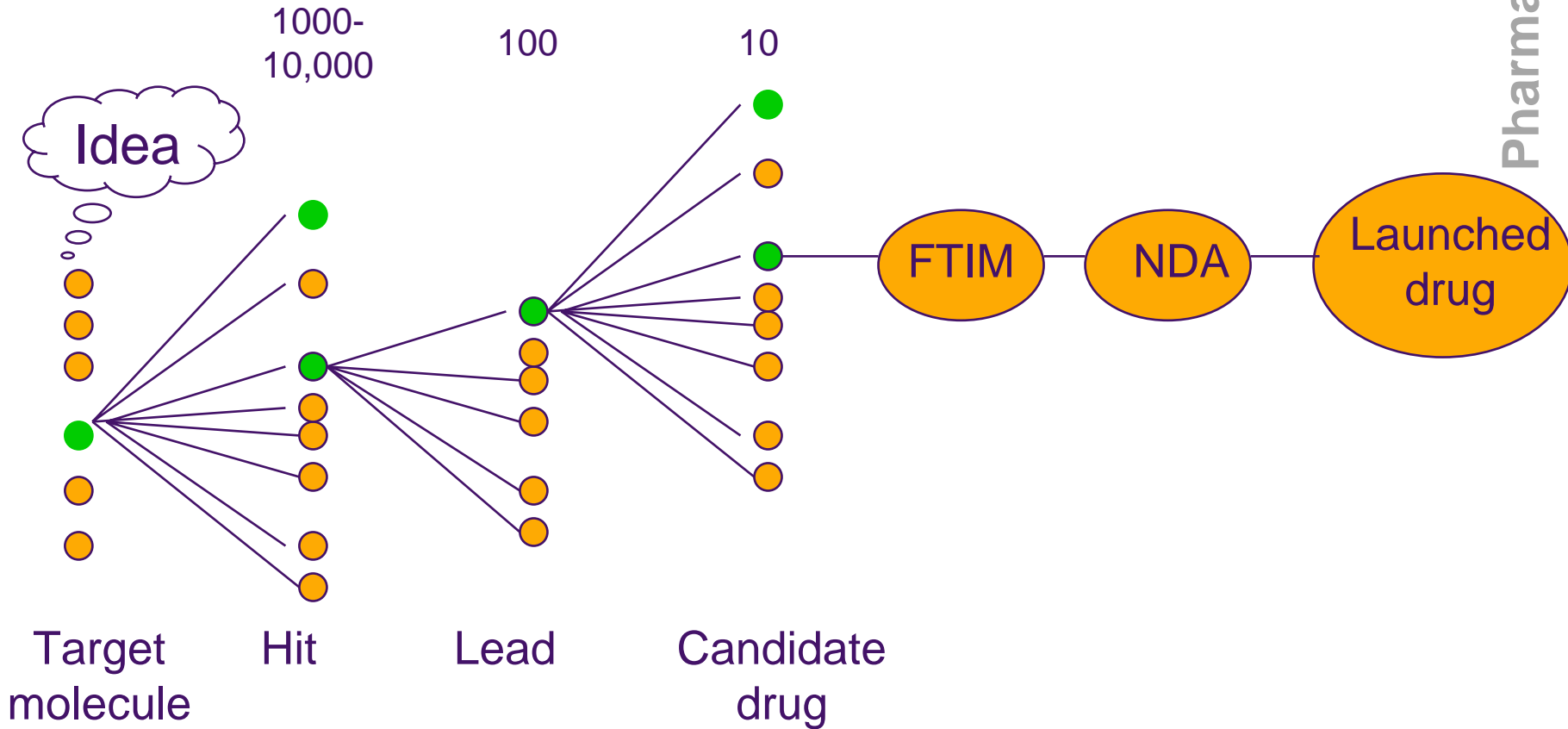


- Understand disease mechanism
- Identify target
- Characterise target

- Compound synthesis
- Chemical starting point
- Screening
- Identify & optimise leads
- Validate efficacy in biological models

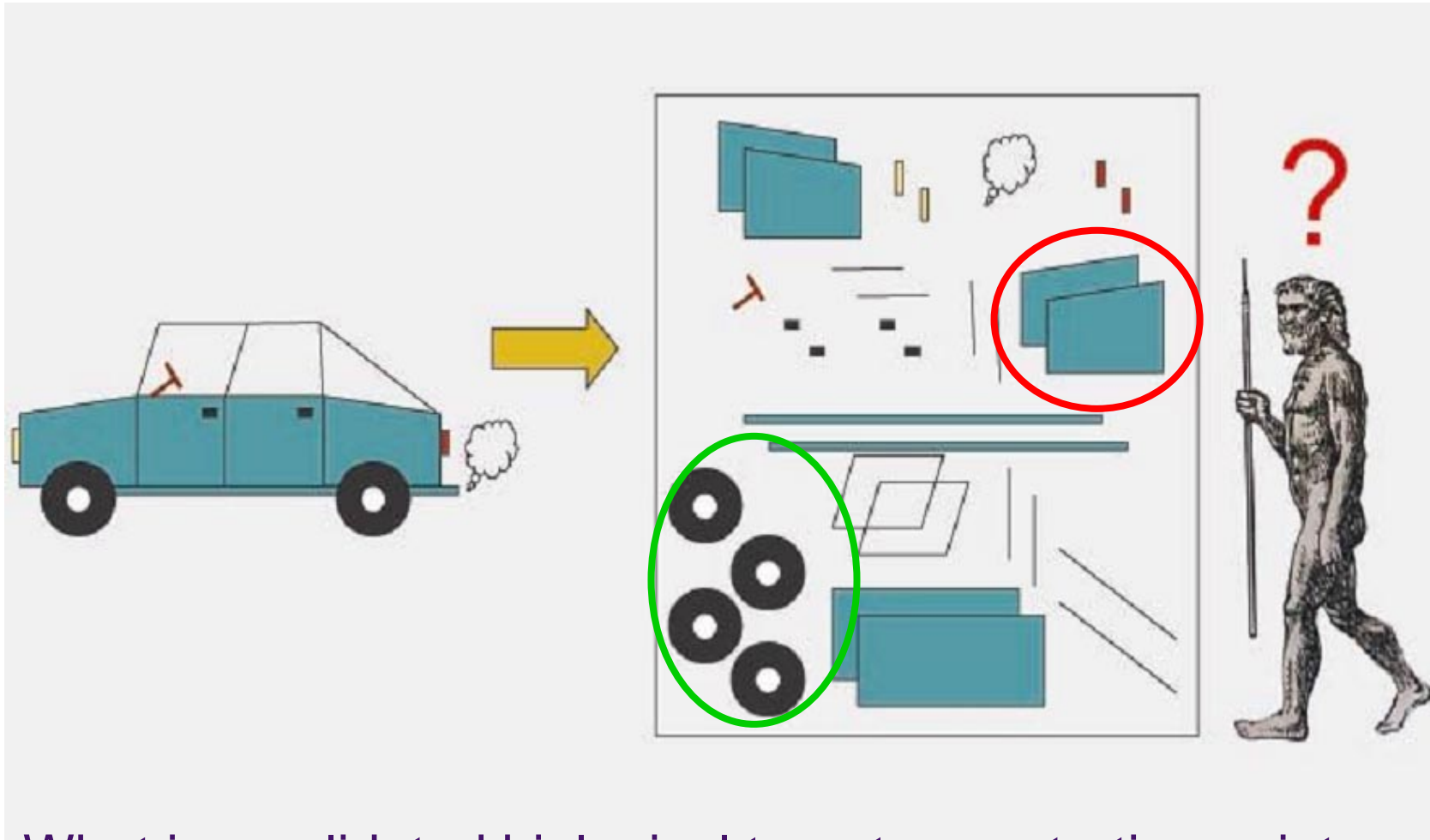
- Examine tox & safety in animals
- Formulate dosage & test stability
- Test PK/PD properties

How do you develop a new treatment for a skin disease?



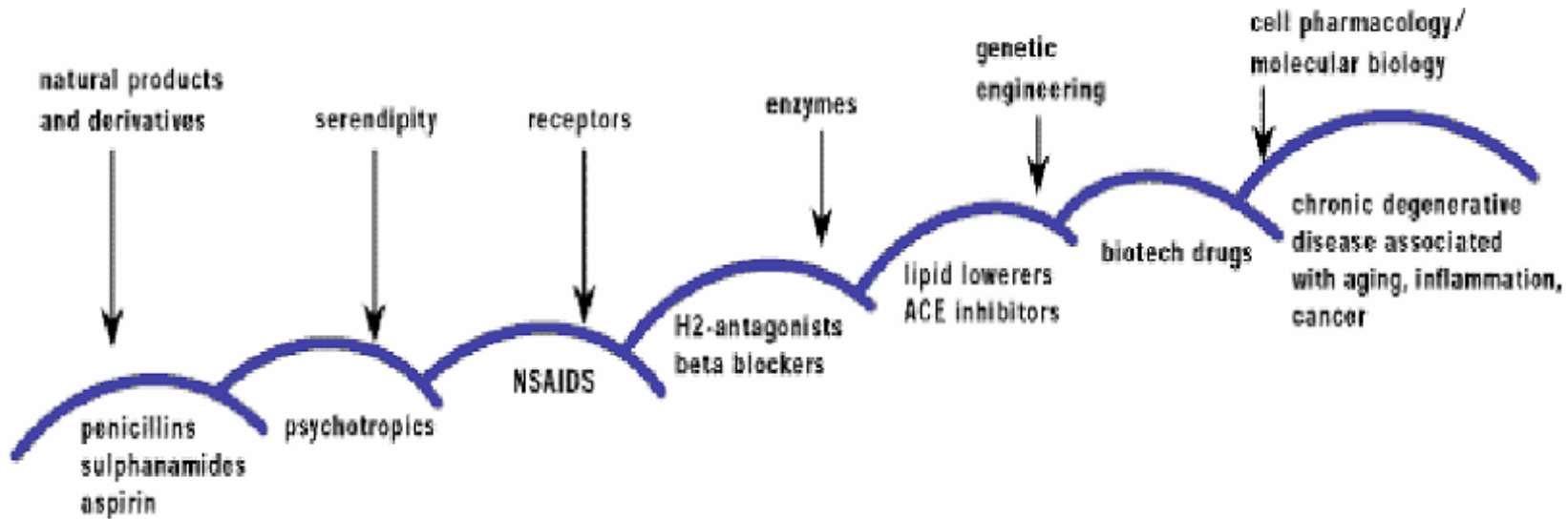
The permutations are enormous and the chance of success is low !!

The complexity of disease



What is a validated biological target as a starting point for drug discovery?

Drug Target Classes



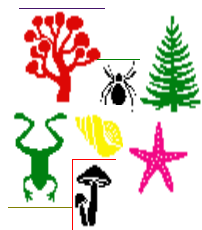
- GPCRs
- Nuclear hormone receptors
- Ion channels
- Enzymes (proteases kinases)
- Targets outside these classes are technically challenging

Lead generation

What is a lead like molecule?

- MW <450
- logP <5 (lipophilic)
- Hydrogen bond donor < 5
- Hydrogen bond acceptor > 10 (sum of N's and O's)

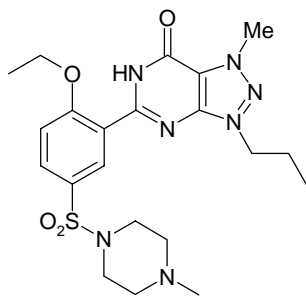
How do you identify a chemical lead?



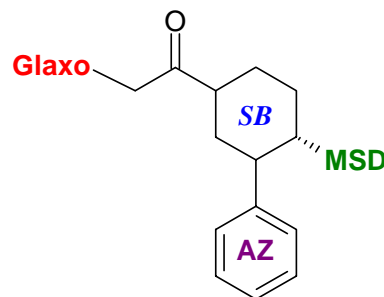
Natural
Products

UK-15136
UK-05787
UK-2381
UK-15138
UK-1
UK-7
UK-8
UK-3
UK-69
UK-69
UK-245K-2546
UK-98889
UK-10098
UK-34657
UK-39809
UK-12567
UK-94567
UK-27689
UK-78546

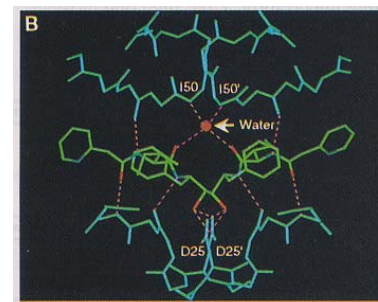
File
Screening



From
other
drugs



Me-too



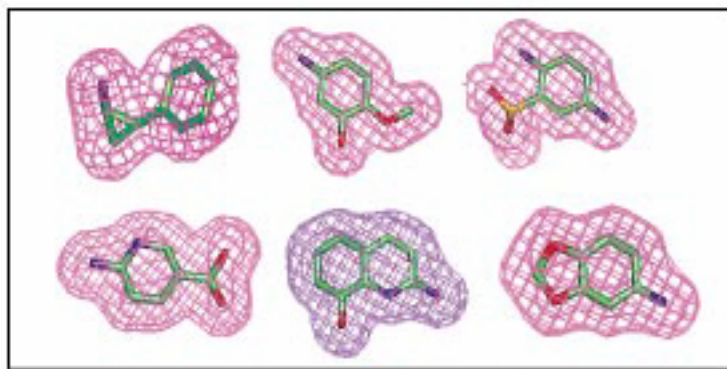
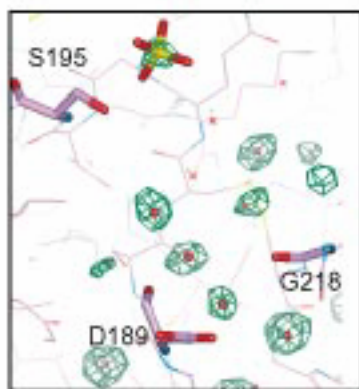
Target based
design

Combinatorial chemistry and High throughput screening



Combinatorial chemistry

- A synthetic strategy that produces large chemical libraries



High throughput screen

- An approach for identifying leads in the absence of a chemical starting point from a large compound bank (library)
- The best compound libraries contain compounds which cover a broad chemical conformational space
- New automation means possible to screen 0.2-1 million compounds per day

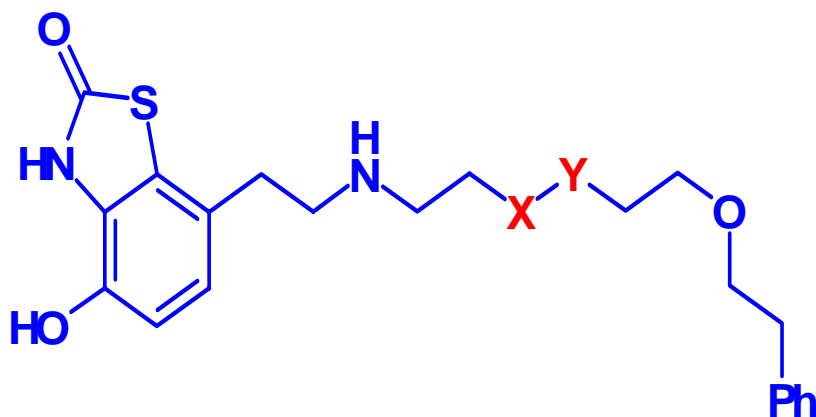
Optimising leads

- Pharmacological Potency
- Physicochemical optimisation
 - Lipinski's rule of 5
- Cellular optimisation
 - Where is the target?
 - Do the drug properties allow efficient access to the target?
- Pharmacokinetic optimisation
 - Volume distribution
 - Clearance, Half-life
 - Bioavailability
- Safety optimisation
 - HERG/QT
 - P450
 - Hepatotoxicity

Pharmacological Potency optimisation



- Determine the SAR for range compounds based on core leads



X	Y	D ₂	β ₂	α ₁
O	CH ₂	7.41 0.81	7.59 0.47	7.2 0.8
SO ₂	CH ₂	8.94 0.90	7.95 0.69	5.7 .06
NH	SO ₂	8.76 0.74	7.39 0.43	6.7 .1
Salmeterol		-	7.52 0.61	-

Physicochemical optimisation



Lipinski's 'rule of 5' based on review properties of marketed drugs

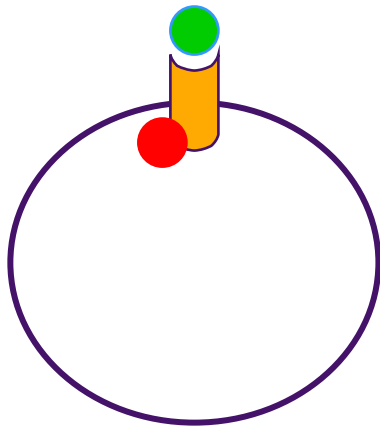
Poor absorption or permeation is likely if :

- A. There are more than 5 H-bond donors (expressed as the sum of OHs and NHs);
- B. The MW is over 500;
- C. The $\text{Log}P$ is over 5
- D. 10 H-bond acceptors (expressed as the sum of Ns and Os).

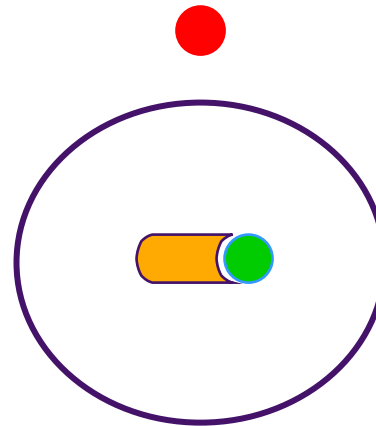
Cellular optimisation

- Where is the target?
- Do the drug properties allow efficient access to the target?

GPCR/ion channel



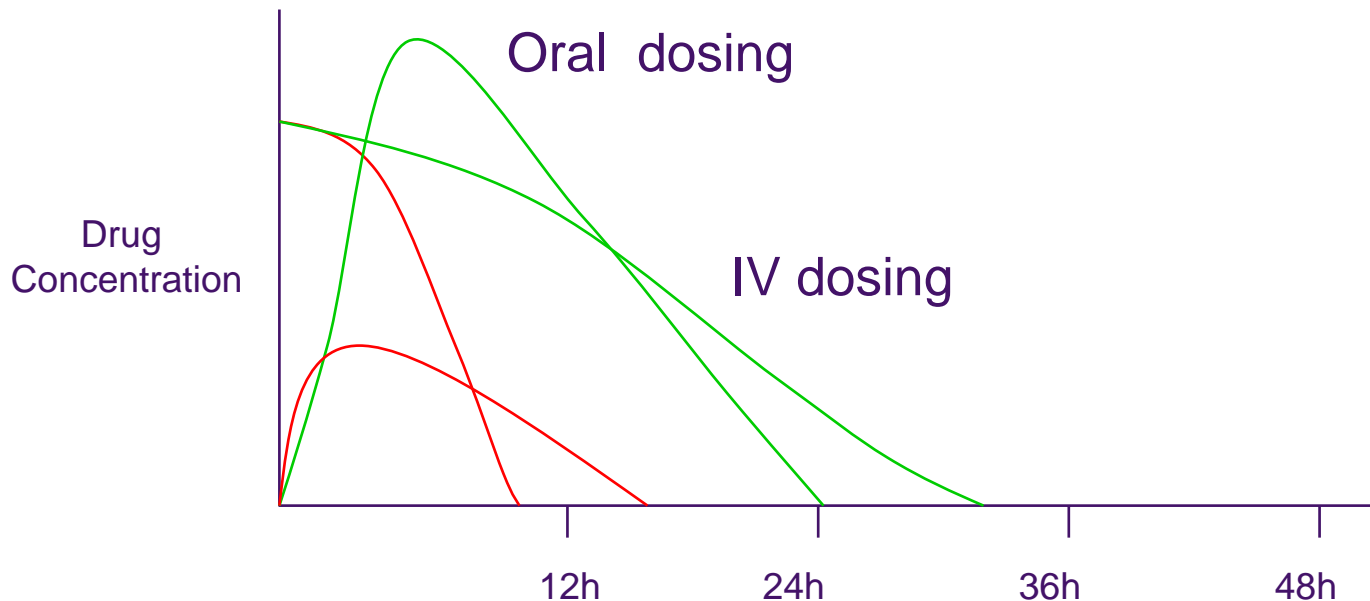
Intracellular enzyme



Pharmacokinetic optimisation

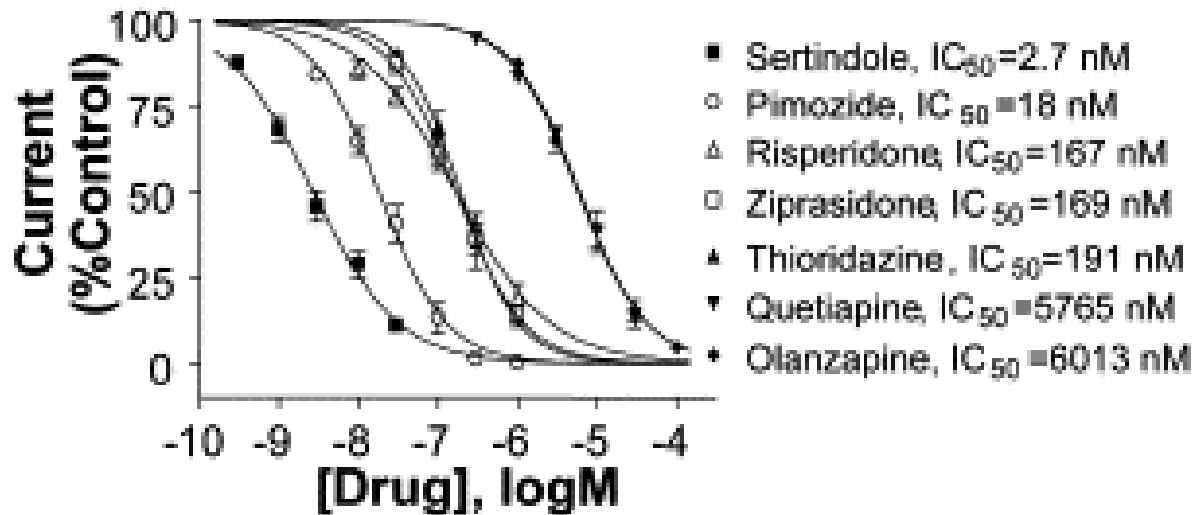


- Clearance- measure of drug elimination
- Half-life
- Volume distribution-
- Bioavailability



Safety optimisation

Front loading to identify common safety issues with new drugs using predictive assays



Drug	ΔQT_c (ms) ^p	HERG IC_{50} (nM)	[Total plasma] (nM)	[Total plasma]/HERG IC_{50}
Thioridazine	29.6	191	2064	10.8
Ziprasidone	15.5	169	414	2.4
Quetiapine	4.8	5765	3329	0.6
Risperidone	3.0	167	143	0.9
Olanzapine	1.1	6013	176	0.03

What makes a development candidate drug?



Clinical candidate profile

Affinity for Target receptor and potency

Binding assay (pK_i) >8

PD assay (pA) >8

Selectivity

Secondary pharmacology screen >100-fold against significant targets

Drug-like properties in vitro

Solubility (PBS/ 1%DMSO, $\mu\text{g/ml}$) 50

LogD_{7.4} 1-4

Pka

Mr 200-500

PPB (%) human, rat, dog <98%

DMPK in vitro

Human hepatocytes <5

Clint ($\mu\text{l/min}/10^6$ cells)

Papp in CACO2
($\text{cm/second} \times 10^6$)

CYP inhibition IC₅₀ (μM) >10 μM

DMPK Preclinical species

Hepatocytes Clint ($\mu\text{l/min}/10^6$) <10

Microsomes Clint (ml/m in/kg) <10

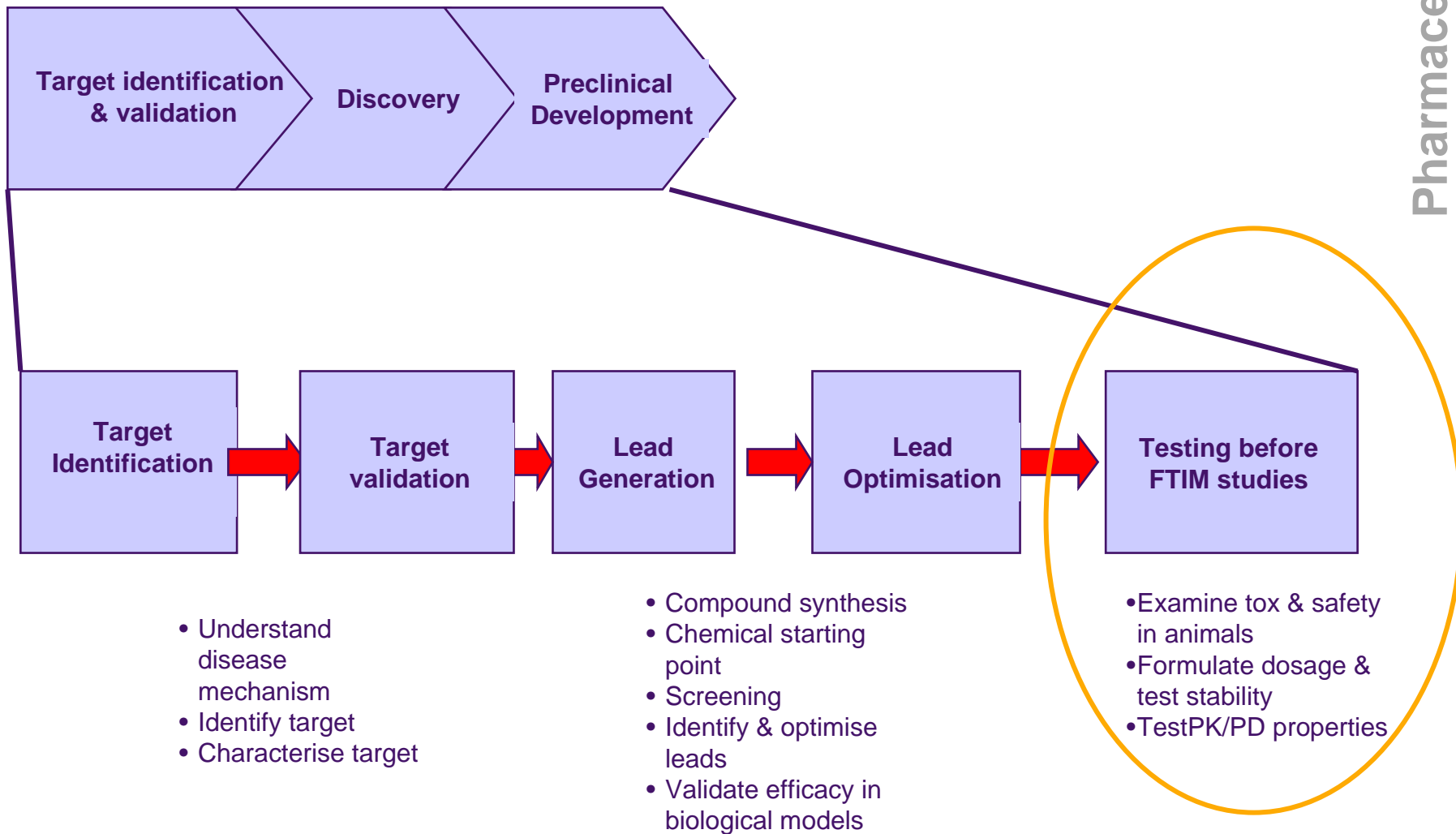
Vss (l/kg)

t_{1/2} (h)

F% (KA salt in CMC/tween) >30

Compounds with optimised balance of key properties.

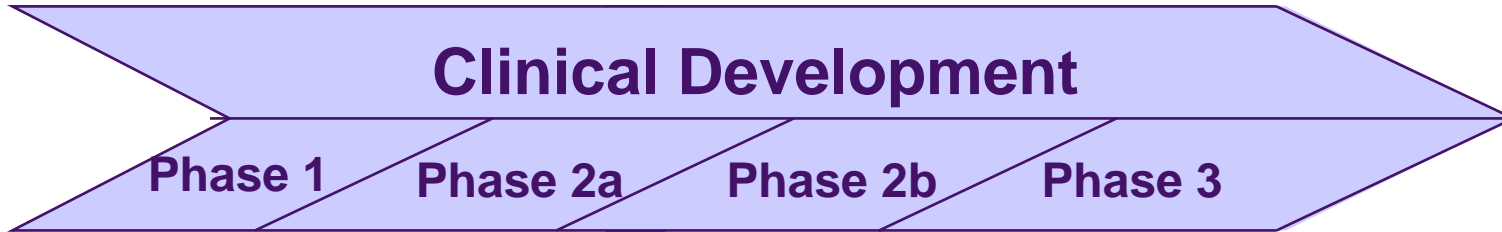
The end of the beginning



Studies and other activities before FTIM studies

- Pharmaceutical and analytical studies
 - Large scale compound synthesis
 - Drug substance characterisation-impurities
 - Formulation for preclinical safety and initial human studies
- Safety Pharmacology, Toxicology and toxicokinetic studies in two preclinical species
 - Identification of effects major organ function
 - Identification of target organs for toxicity
 - Assessment of monitorability of toxic effects
 - Characterisation of dose response toxic effects
 - Setting of exposure margins
- Drug metabolism and distribution
 - Comparison of metabolite profiles in man to preclinical species
 - Characterisation of drug distribution

First into man studies and the early clinical testing of new drugs



Phase 1 and 2 of drug development are hypotheses generating activities which underpin the hypotheses that are tested in pivotal trials in Phase 3

A failure to understand the properties and effects of a new drug in Phase 1 and 2 is a recipe for disaster in Phase 3

Single ascending and multiple ascending dose studies in man



- Essential for the development of new drugs
- Usually performed in healthy volunteers
 - Excellent safety record but not risk free
 - Sensitive subject as no health benefits to volunteers
- Requires experienced staff and access to specialised methodologies for safety monitoring
 - Telemetry and Bedside Monitoring
 - Digital ECG
 - Experience in interpretation of frequent serial measurements
 - Specialised biochemical monitoring
- Iterative process with review of data by safety review committee before recommendation on proceeding to next dose level

Determining the safety & tolerability of single doses in man

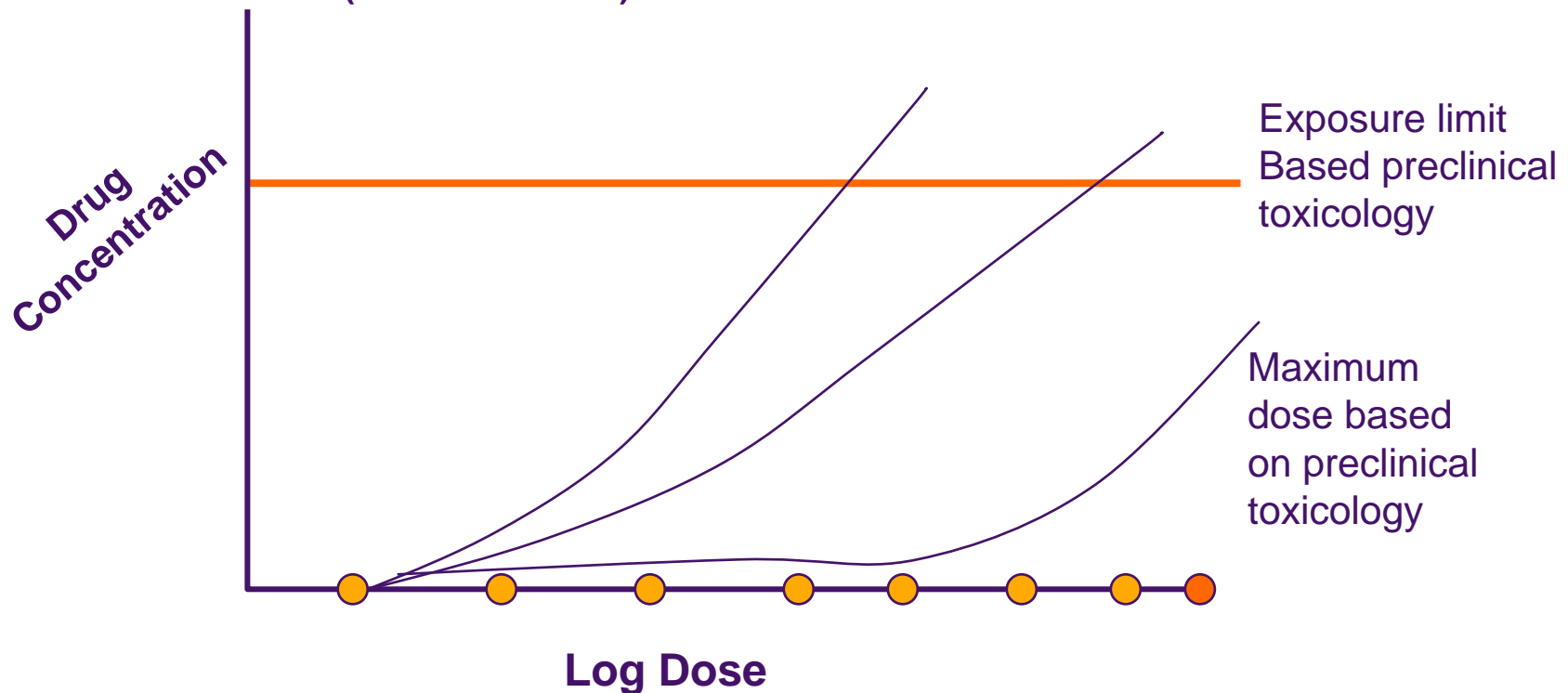


Dose progression in SAD studies

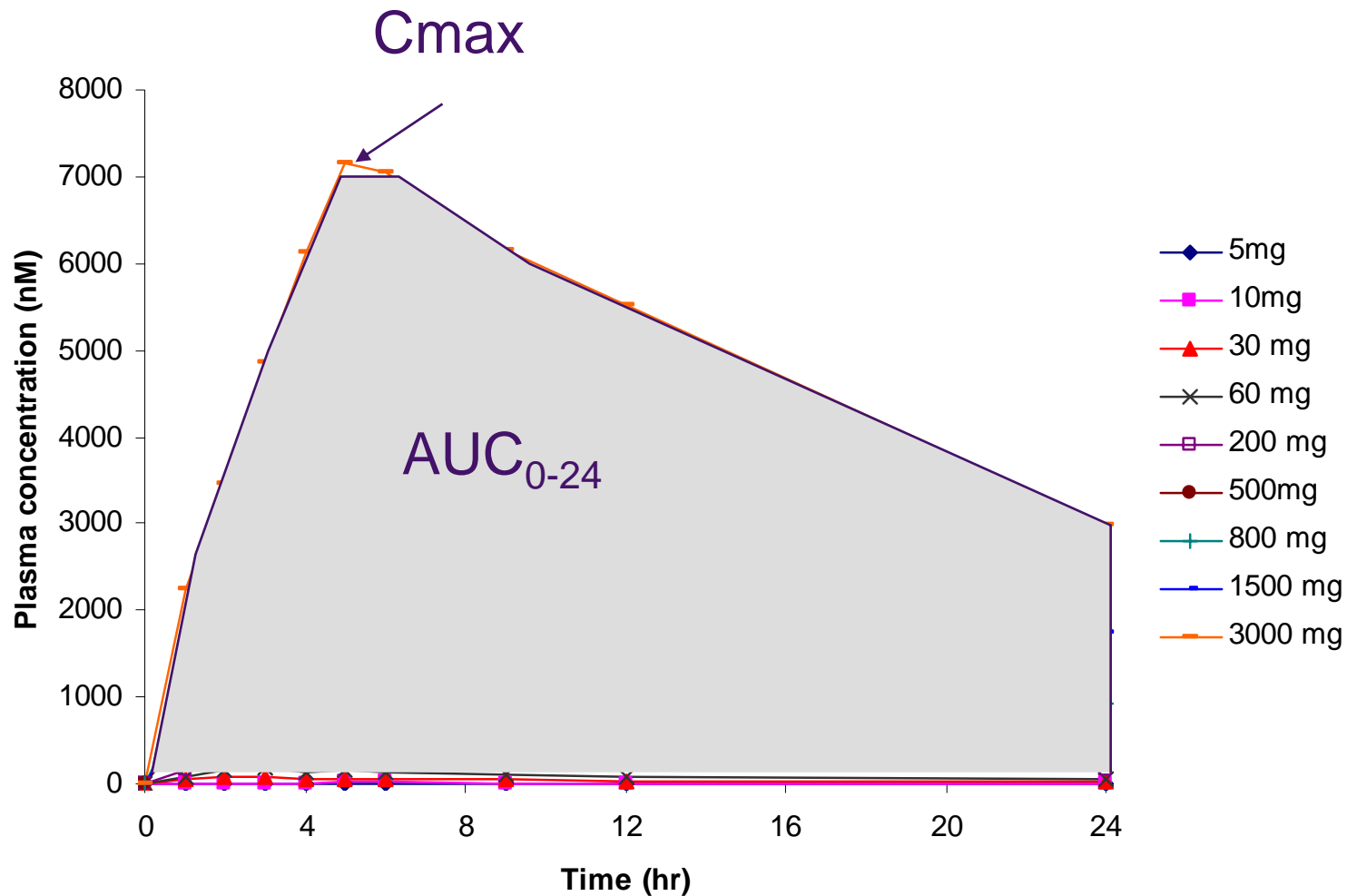
- Starting dose 10mg (C_{max} 7nM)
- Anticipated 'therapeutic' exposure 286nM
- Maximum exposure C_{max} 8790nM
- 9 dose levels (3 in each cohort)

Conflicting demands

- Need to get to high exposures
- Need to minimise risk to subjects



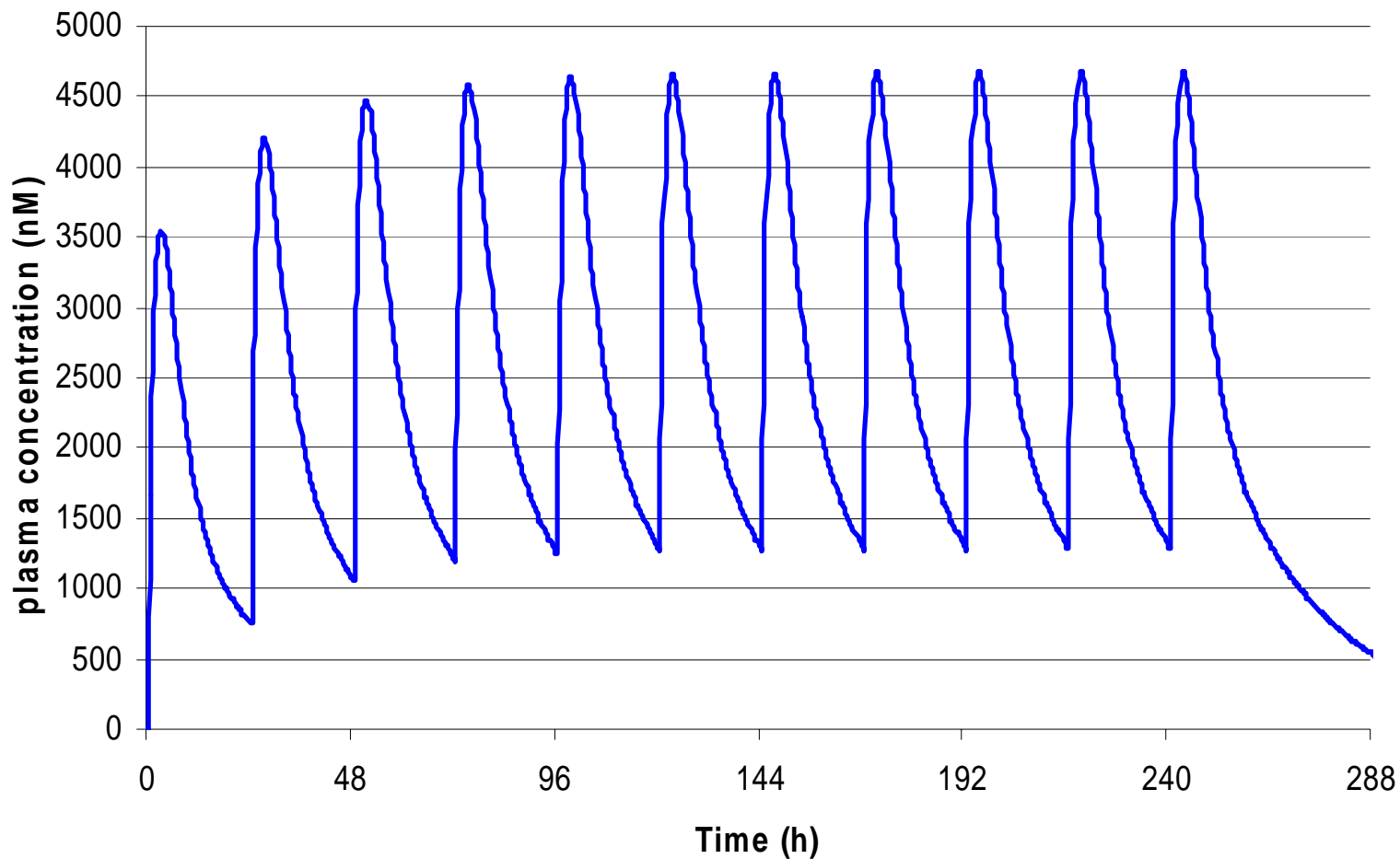
Determining the safety & tolerability of single doses in man



Determining the safety & tolerability of repeated dosing in man



1000 mg daily

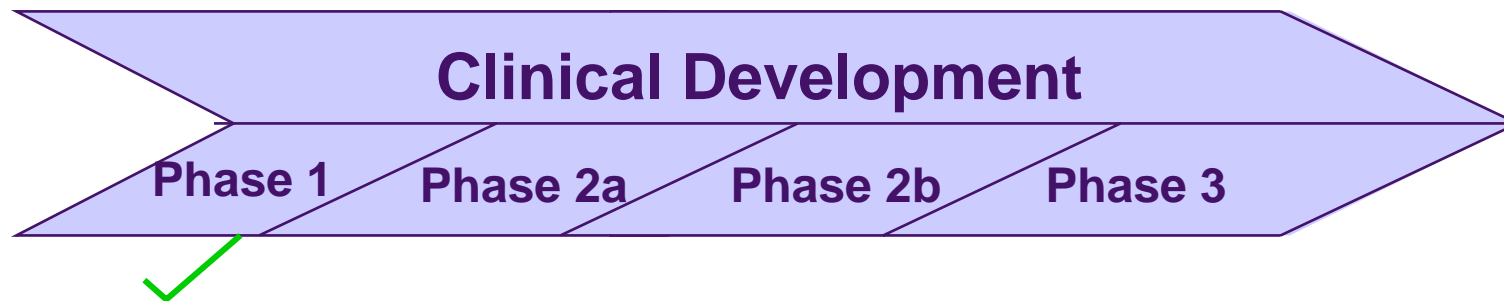


Checklist of requirements prior to phase 2a program



- Safe and well tolerated with single dosing
- Safe and well tolerated with repeat dosing
- Characterisation of effects food
 - Early studies conducted fasting state
 - Food ingestion can produce marked increases in Cmax and AUC which can lead to unexpected toxicity if low Therapeutic index
- Characterisation of magnitude potential drug interactions
 - Pharmacokinetic eg P450 inhibitors
 - Pharmacodynamic

First into man studies and the clinical testing of new drugs



Phase 2a studies

- Usually but not always the first opportunity to collect information on the effects of a drug on a disease
- For novel therapeutic approaches important to design efficient studies which provide confidence in approach using small numbers of patients
- Safety and tolerability assessment important as differences not uncommon between normal volunteers and patients

Phase 2a studies in Dermatology

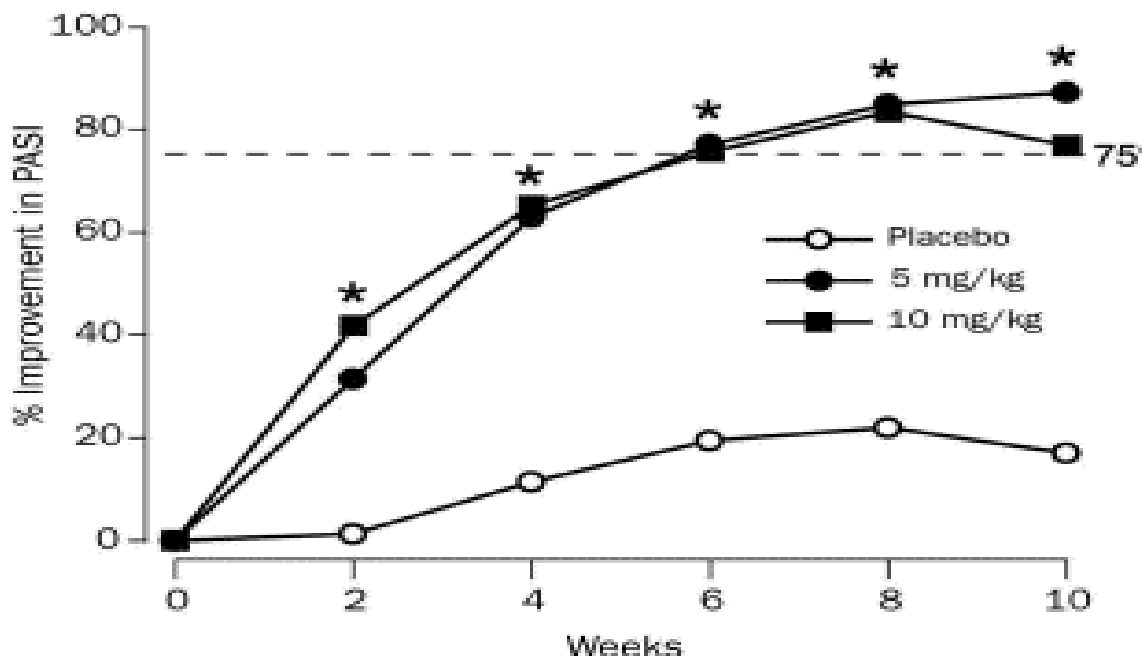


The accessibility of the skin:

- facilitates assessment of clinical effect
 - Less requirement for inclusion of patients using subjective criteria needed for other diseases eg morning stiffness in RA
- Allows samples to be easily collected to investigate cellular and other effects of specific therapeutic interventions

Infliximab

CTLA4-Ig



Conclusions

- Drug discovery and development is an exciting, stimulating constantly changing process in a multidisciplinary environment
- Understanding of the process is difficult from a perspective outside of the pharmaceutical industry
- Successful translation of research advances in our speciality into meaningful new medicines will require different expertises and different ways of working than we are familiar with.